# Forward. For Generations.

Building on a Dream

Sponsorship Proposal







# Sponsorship Proposal









# Spread Joy is about putting a smile on the face of a child.

Each year, the holiday tradition brings together corporate partners and individuals who donate cash contributions or new, unwrapped toys to help bring extra cheer to patients who are admitted at Nicklaus Children's Hospital <u>during the holidays and throughout the year</u>.

Spread Joy offers companies an opportunity to make a difference in the lives of local children experiencing health challenges and receive excellent sponsorship benefits!





# **Creating Memorable Experiences Like No Other Hospital**

Spread Joy makes every hospital stay a little brighter for children in our care.

On the eight days of Hanukkah and on Christmas morning, every patient admitted at Nicklaus Children's will wake up with a gift bag of toys and other goodies tailored to their age range.

The remaining toys are used <u>throughout the</u> <u>year</u> for patients and their siblings as birthday presents and prizes, milestone gifts, going-home gifts, and for therapy and education.

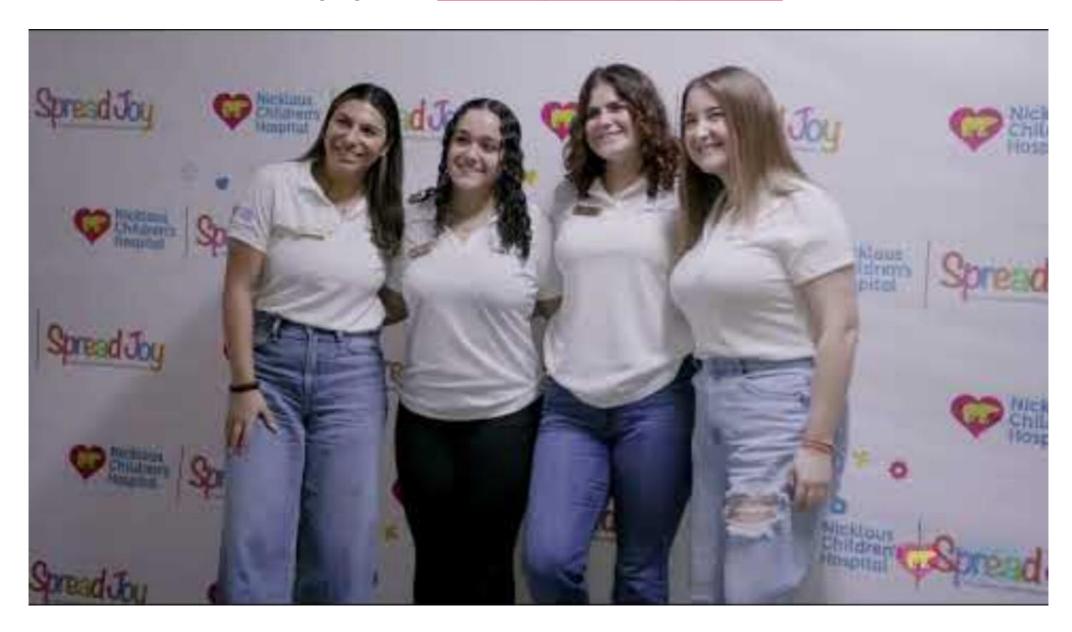








# Enjoy our 2023 Spread Joy video!

































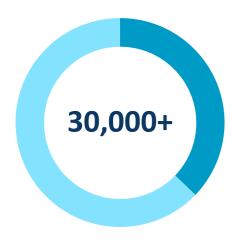






## **2023 Program Impact**

In 2023, through the generosity of our corporate partners and countless individual donors and volunteers, Nicklaus Children's made a profound impact in the lives of South Florida pediatric patients and families during the holidays and throughout the year!



Toys distributed

to 10 Nicklaus Childrens Rehab

Centers spanning across South

Florida from Palm Beach County

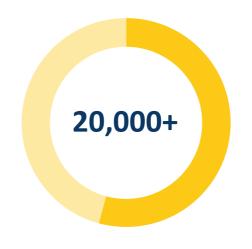
to southern Miami-Dade

County.



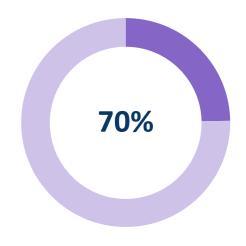
\$607,000

Critical dollars were raised to support our patients and families. Together, along with our amazing community, we used our collective giving power to make a difference!



#### 137 children admitted on Christmas Day & 9 throughout Chanukah, each waking up to a bag FULL of toys, selected just for them, on Christmas morning laid next to their bed. Remaining toys are distributed throughout the year.

Children served



#### **Patients on Medicaid**

The majority of pediatric patients seen at Nicklaus Children's are low-income and underserved.



















# **Meet Bradley**

Bradley, who is experiencing developmental delays that affect his speech and ability to walk, received an SUV custom-built by CCC Miami through the Spread Joy Toy Drive 2023!

Bradley's parents, Vilma and Jose Migenis, said the small vehicle will improve his time outdoors.

"To have something that he can ride, wind in his face, it's a different experience for the afternoons, and he's really going to enjoy that."



# Save the Date

Spread Joy Toy Drive Drop-off Event Saturday, December 7<sup>th</sup>, 2024



#### 2024

# **Sponsorship Opportunities**

How will you bring joy to children this year?

- 1. Spread Joy Toy Drive Yellow Sponsor \$50,000
- 2. Spread Joy Toy Drive Blue Sponsor \$25,000
- 3. Spread Joy Toy Drive Green Sponsor \$10,000
- 4. Spread Joy Toy Drive Pink Sponsor \$5,000
- 5. Spread Joy Toy Drive Virtual Sponsor \$10,000
- 6. Spread Joy Toy Drive Gift In-Kind Sponsor

Logo submission deadlines:

Event signage: November 22<sup>nd</sup>

### \$50,000

## **Spread Joy Toy Drive Yellow Sponsor**

- Featured as a "2024 Spread Joy Toy Drive" sponsor with company logo + branding
- Company logo featured on Spread Joy:
  - Day-of event signage
  - NCHF website
  - Email marketing
  - Digital and social media recognition
- Featured sponsor in Spread Joy post-event video
- Three (3) employee volunteer engagement activations:
  - One (1) Spread Joy on-site event up to ten (10) employees
  - Two (2) NCH patient activity on-site events up to ten (10) employees/event
- Opportunity for company on-site toy collection with Spread Joy collection day drop-off, accompanied by photography and videography
- Opportunity to distribute company branded child-friendly giveaways (items must be pre-approved by Nicklaus Children's event staff) approved swag items at collection day event





## **Spread Joy Toy Drive Blue Sponsor**

- Featured as a "2024 Spread Joy Toy Drive" sponsor with company logo + branding
- Company logo featured on Spread Joy:
  - Day-of event signage
  - NCHF website
  - Email marketing
  - Digital and social media recognition
- Three (3) employee volunteer engagement activations:
  - One (1) Spread Joy on-site event up to ten (10) employees
  - Two (2) NCH patient activity on-site events up to five (5) employees/event
- Opportunity for company on-site toy collection with Spread Joy collection day drop-off, accompanied by photography and videography



## \$10,000

# **Spread Joy Toy Drive Green Sponsor**

- Featured as a "2024 Spread Joy Toy Drive" sponsor with company logo + branding
- Company logo featured on Spread Joy:
  - Day-of event signage
  - NCHF website
  - Email marketing
  - Digital and social media recognition
- One (1) employee volunteer engagement activations:
  - One (1) Spread Joy on-site event up to five (5) employees
     OR
  - One (1) NCH patient activity on-site event up to five (5) employees







## **Spread Joy Toy Drive Pink Sponsor**

- Featured as a "2024 Spread Joy Toy Drive" sponsor with company logo + branding
- Company logo featured on Spread Joy:
  - Day-of event signage
  - Digital and social media recognition
- One (1) employee volunteer engagement activation:
  - One (1) Spread Joy on-site event up to five (5) employees





## **Virtual Toy Drive Sponsor**

- Featured as a "2024 Spread Joy Toy Drive" sponsor with company logo + branding
- Dedicated "2024 Spread Joy Virtual Toy Drive" social media posts
- Company logo featured on Spread Joy:
  - Day-of event signage,
  - NCHF website
  - Email marketing
  - Digital and social media recognition



## In-Kind



## **Gift In-Kind Sponsor**

- Company logo featured on Spread Joy:
  - Day-of event signage
- One (1) employee volunteer engagement activation:
  - One (1) Spread Joy on-site event up to two (2) employees







# Our Annual Marketing Footprint

7.09 million visits to website

3.9 million social media impressions

163,000 social media engagements

70,000 subscribers to enewsletter (foundation, hospital and employee)

# **Donor Recognition Opportunities**

Social media

E-newsletter and website

News story or press release

Naming opportunity ribbon cutting

Event recognition

Donor or partnership video feature

**Annual Report listing** 

Donor wall

# **Co-branded Marketing Strategy**

Opportunity to align with an industry-leading organization, with strong brand awareness and community saturation

#### **Our Goals**

Raise awareness

Promote community engagement

Share impact of our work together

# **2023 Marketing Examples**



#### Nicklaus Children's Spread Joy Toy Drop-Off December 16, 2023



Gear up for the holiday season and join us for the Nicklaus Children's Spread Joy Toy Drop-Off on Saturday, December 16 from 9:00 am - 5:00 pm. Don't miss out on this incredible opportunity to bring happiness to our patients and families - secure your preferred time slot today before they are all gone by

But that's not all! Even if you're unable to physically drop off toys, you can still make a big impact through our virtual toy drivel Create a personalized gift or start your own fundraiser to share with your loved ones. Every contribution

Whether you're making a financial contribution or donating toys, every act of kindness matters. Together, let's illuminate the holiday season for our patients and their families at Nicklaus Children's!

Register Today!

For more ways to give back this season, visit our website!

Nicklaus Children's Hospital Receives Toys Valued at \$607,000 During Annual Toy Drive

The South Florida community generously donated more than 30,000 toys (and counting!) to Nicklaus Children's Hospital during its annual Spread Joy Toy Drive Drop-Off last weekend. The donated toys had an estimated total value of over

Each year, the holiday tradition brings together corporate partners and individuals who donate new, unwrapped toys to help bring extra cheer to patients during the holidays and throughout the year.

You can still spread joy all year long through the Virtual Toy Drive, With your donation or creation of a fundraising page you can help support going home gifts, games at the bedside, and much more!

Toy Drop-Off Video





For questions, please email toydrive@nicklaushealth.org or call 305-666-2889.

#### 'Tis the Season to Spread Joy!

Registration is still open for the toy donation drop-off at Nicklaus Children's Hospital on Saturday, December 16.

In addition to the drop-off, there are more ways to support our patients this time of year, including purchases from our Amazon lists and the Virtual Toy Drive!

Special thanks to this year's Spread Joy sponsors Delta, Pacin Levine Attorneys at Law, DJ Yuny, Shake Shack and Dunkin.

Learn More | Create a Fundraiser | Donate



2023 Sponsors











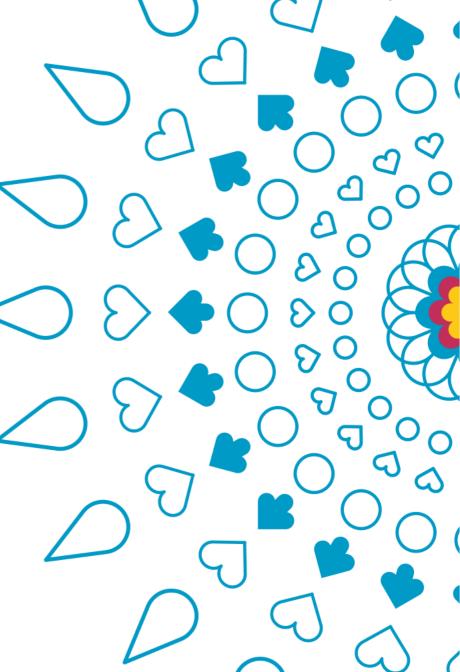


Nicklaus Children's Hospital Foundation













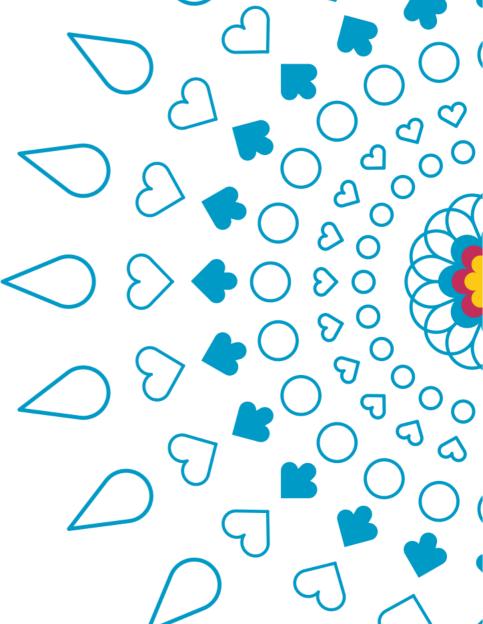
# **2023 Marketing Examples**





Liked by s15costuming and 359 others nicklaus4kids The South Florida community generously donated more than 30,000 toys (and counting!) to Nicklaus Children's Hospital during its annual Soread Jov... more













# What is the Forward For Generations Campaign?

As we gear up for our 75th anniversary, Nicklaus Children's Hospital will celebrate its past while preparing for its future through the largest fundraising campaign in our history!

Our ambitious vision is to **become** <u>the</u> global destination for best-in-class pediatric care.

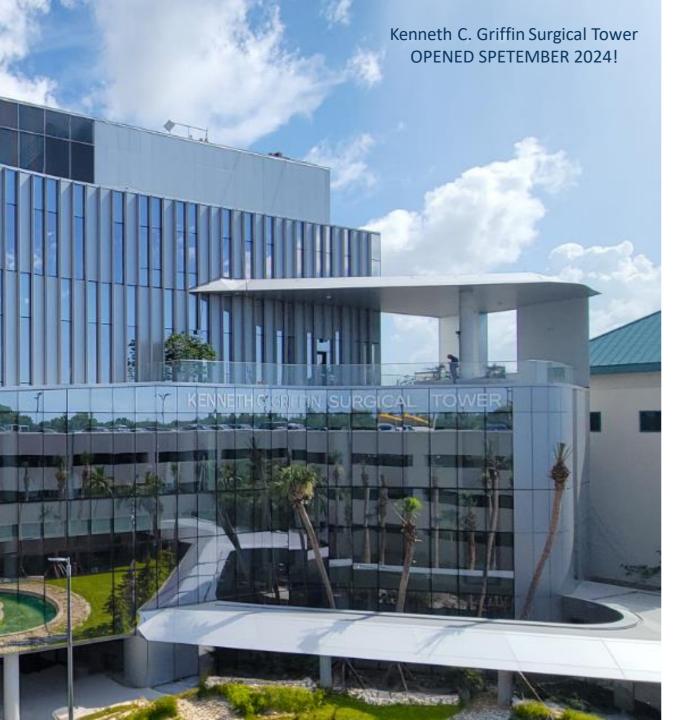
We will **transform** our care, **expand** access and help families and communities **thrive**.

All sponsorships and donations now through 2025 will support this bold and transformative campaign. Together, with support from generous donors and partners, no child will ever have to travel elsewhere to get excellent care, because South Florida is home to Nicklaus Children's Hospital.

Where Your Child Matters Most™







# Nicklaus Children's Hospital



#### **Our Mission**

To inspire hope and promote lifelong health by providing the best care to every child





#### **Our Vision**

To create a healthy future for every child



#### **Shared Values**

- We believe in creating healthy futures for every child
- We believe in leveraging partnerships to enhance the delivery of amazing patient care and research
- We believe it is our social responsibility to give back to our community
- We believe in doing good
- We believe community partnerships can have transformational impact
- We believe we can work together to build our future
- We believe in showing love to our partners and supporters





# Why Partner with Us?









#### What Sets Us Apart

- Five Nicklaus Children's subspecialty programs are ranked among the best in the nation by US. News World Report 2023-2024. No other hospital in South Florida has more ranked pediatric programs.
- Only licensed specialty hospital in South Florida exclusively for children.
- ER is home to South Florida's only freestanding pediatric trauma center, and among the most visited in the U.S.
- **Exclusive** Children's Miracle Network Hospital for our region
- Serving some of the *most underserved* patient populations in Florida

#### Who We Serve

- All Florida Counties
- All 50 U.S. States
- 119 Countries

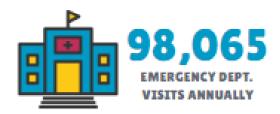






# **Our Impact**

Based on 2023 Hospital Data

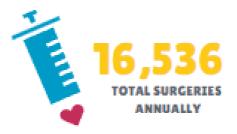


















Thank you for considering a sponsorship opportunity with Nicklaus Children's to help every patient get the care they need for a healthy future.

Your support will change lives.

Because at Nicklaus Children's, every child matters most.









## **Contact:**

### **Corey Brown, CFRE**

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